# 2022 CID Education Subsidy Program

An investment in your future.



Sponsored by Home Bank, the CID Education Subsidy Program provides financial assistance to CID members seeking to further develop their Commercial Real Estate skills through continuing education.

Active CID members are eligible to <u>receive up to \$150</u> from CID to put toward the cost of CID-approved courses as they pursue the CCIM, SIOR or IREM designations or attend LREC-certified commercial classes or CID-sponsored classes.

To be eligible for the reimbursement, simply complete the course and submit documentation through our online submission form <a href="here">here</a>. Full program guidelines can be found <a href="here">here</a>.

## **Eligible Courses:**

#### Louisiana REALTORS® / Louisiana Real Estate Commission / CID

- 2022 Commercial Mandatory Alternative Valuation: What Commercial Clients Need Their Agents to Know
- Successful Strategies for Tenant Representation

#### Certified Commercial Investment Member (CCIM)

- Foundations for Success in Commercial Real Estate
- Commercial Real Estate Negotiations
- CI101 Financial Analysis for Commercial Investment Real Estate
- CI102 Market Analysis for Commercial Investment Real Estate
- CI103 User Decision Analysis
- CI104 Investment Analysis for Commercial Investment

#### Society of Industrial and Office REALTORS® (SIOR)

- Introduction to Real Estate Investment & Finance
- Construction & Development
- Understanding the Lease Agreement
- Advanced Sales Skills
- Business Marketing
- Negotiation Skills

### Institute of Real Estate Management (IREM)

- Ethics for the Real Estate Manager (ETH800)
- Budgeting, Cash Flow, and Reporting for Investment Real Estate (FIN402)
- Marketing and Leasing Strategies for retail, multifamily or office buildings respectively (MKL404, MKL405, or MKL406)
- Leading a Winning Property Management Team (HRS402)
- Managing Maintenance Operations and Property Risk (MNT402)
- Financing and Loan Analysis for Investment Real Estate (ASM603)
- Performance and Valuation of Investment Real Estate (ASM604)
- Asset Analysis of Investment Real Estate (ASM605)



